

62.15

# DEL-MAR-VA NURSERIES

Lincoln, Delaware

## Wholesale Trade List

Finished Stock and Liners

Fall, '54 — Spring, '55

POSTMASTER: If addressee has moved and new address is known, notify sender on Form 3547, postage for which is guaranteed.

Return Postage Guaranteed

Sec. 3466, P. L. & R.  
U. S. POSTAGE

PAID

Lincoln, Del.  
Permit No. 2



Ralph R. Shaw, Librarian  
U.S. Dept. of Agriculture  
Library  
Washington 25, D. C.





WE wish at this time to thank our customers for their liberal patronage of past seasons and respectfully solicit future orders.

For over 26 years we have been serving a long list of patrons, and rank as one of the larger growers in the country.

Buy with confidence from a nursery with over 26 years of growing experience. We shall do our very best to please you with quality stock and service.

### SCHEDULE OF B&B CHARGES

The following charges are made to cover additional cost of balling and burlapping deciduous trees and shrubs that are not listed B&B.

These charges are based on a carefully dug, solid ball of earth, laced with rope and handled according to the best nursery practice.

#### TREES, SHRUBS AND SMALL TREES

Diam. of-ball	Size	Estimated Weight	Each 1 to 5	10-rate 5 to 24	100-rate 25 or More
10"	18/24"	30 lbs.	.55	.50	.45
12"	2/3'	45 lbs.	.80	.70	.60
13"	3/4'	60 lbs.	1.20	1.00	.90
15"	4/5'	75 lbs.	1.50	1.30	1.20
16"	5/6'	100 lbs.	2.00	1.80	1.60
18"	6/8'	150 lbs.	3.00	2.75	2.50
21"	8/10'	225 lbs.	4.00	3.75	3.50
24"	2" cal.	300 lbs.	6.00	5.50	5.00
28"	2½" cal.	425 lbs.	8.00	7.50	7.00
32"	3" cal.	750 lbs.	10.50	10.00	9.50
36"	3½" cal.	1150 lbs.	15.00	14.00	13.50
40"	4" cal.	1600 lbs.	20.00	19.00	18.00
44"	4½" cal.	2100 lbs.	27.00	26.00	25.00
48"	5" cal.	2750 lbs.	32.00	31.00	30.00
54"		4000 lbs.	50.00	-----	-----
60"		5500 lbs.	70.00	-----	-----

The above charges apply only F. O. B. NURSERY.

Ball depth will normally be not less than 60% of the diameter, and in all cases is adjusted so as to encompass a maximum of the fibrous root system of the plant.

#### NOTICE

**NO ORDERS WILL BE ACCEPTED ON B&B MATERIAL FOR SHIPMENT BY COMMON CARRIER, CRATED OR BOXED.**

<b>ABELIA grandiflora</b>			Glossy Abelia
18-24"	B&B	@	1.25
2-3'	B&B	@	1.75
5-6'	B&B	@	4.00
<b>ABELIA sherwoodii</b>			Dwarf Spreading Abelia
2-3'	Spread B&B	@	2.25
3-4'	Spread B&B	@	3.50
<b>ABIES balsamea</b>			Balsam Fir
12-18"	B&B	@	1.25
18-24"	B&B	@	1.50
<b>ACER palmatum atropurpureum</b>			Red Leaf Jap. Maple
15-18"	B&B	@	3.00
18-24"	B&B	@	4.50
<b>AZALEA amoena</b>			Purplish Pink
6-8"	B&B	@	.55
8-10"	B&B	@	.70
10-12"	B&B	@	1.00
12-15"	B&B	@	1.25
15-18"	B&B	@	1.75
<b>AZALEA flame (Kurume)</b>			Flame Red
6-8"	B&B	@	.75
8-10"	B&B	@	1.00
10-12"	B&B	@	1.25
12-15"	B&B	@	1.60
<b>AZALEA herbert (Gable)</b>			Dark Crimson Purple
6-8"	B&B	@	.55
8-10"	B&B	@	.70
10-12"	B&B	@	1.00
12-15"	B&B	@	1.25
15-18"	B&B	@	1.75
18-24"	B&B	@	2.25
<b>AZALEA hinodegiri</b>			Red
6-8"	B&B	@	.75
8-10"	B&B	@	1.00
10-12"	B&B	@	1.25
12-15"	B&B	@	1.60
<b>AZALEA sweet briar</b>			Rose Pink
6-8"	B&B	@	.75
8-10"	B&B	@	1.00
10-12"	B&B	@	1.25
12-15"	B&B	@	1.60
<b>BETULA alba</b>			European White Birch
5-6'	B. R.	@	2.00
6-8'	B. R.	@	2.75
<b>BETULA papyrifera</b>			Canoe Birch
8-10'	B. R.	@	3.00
10-12'	B. R.	@	4.00
<b>BUXUS sempervirens Arborescens</b>			Tree Boxwood
8-12"	B. R.	@	.35
2½-3'	B&B	@	3.50
3-4'	B&B	@	5.00
<b>BUXUS sempervirens</b>			Bush Boxwood
6-8"	B. R.	@	.35
8-10"	B. R.	@	.60
10-12"	B&B	@	1.25
12-15"	B&B	@	1.50
15-18"	B&B	@	2.00
18-24"	B&B	@	2.50
2-2½'	B&B	@	4.00

CERCIS canadensis		American Redbud	
4-5'	B. R.	@	1.50
5-6'	B. R.	@	2.00
6-8'	B. R.	@	2.60
8-10'	B. R.	@	3.50
10-12'	B. R.	@	4.60

## CHAMAECYPARIS—THE RETINOSPORA

CHAMAECYPARIS pisifera		Sawara	Retinospora
15-18"	B&B	@	1.00
18-24"	B&B	@	1.50
2-2½'	B&B	@	2.00
2½-3'	B&B	@	2.50
3-3½'	B&B	@	3.00
3½-4'	B&B	@	4.00
4-5'	B&B	@	5.50

CHAMAECYPARIS pisifera aurea		Golden Sawara	
15-18"	B&B	@	1.00
18-24"	B&B	@	1.50
2-2½'	B&B	@	2.00
2½-3'	B&B	@	2.50
3-3½'	B&B	@	3.00
3½-4'	B&B	@	4.00
4-5'	B&B	@	5.50

CHAMAECYPARIS pisifera filifera		Thread	Retinospora
12-15"	B&B	@	1.00
15-18"	B&B	@	1.50
2½-3'	B&B	@	3.00
3-3½'	B&B	@	3.50
3½-4'	B&B	@	4.50

CHAMAECYPARIS Plumosa		Plume	Retinospora
15-18"	B&B	@	1.00
18-24"	B&B	@	1.50
2-2½'	B&B	@	2.00
2½-3'	B&B	@	2.50
3-3½'	B&B	@	3.00
3½-4'	B&B	@	4.00
4-5'	B&B	@	5.50

CHAMAECYPARIS plumosa Aurea		Golden	Retinospora
15-18"	B&B	@	1.00
18-24"	B&B	@	1.50
2-2½'	B&B	@	2.00
2½-3'	B&B	@	2.50
3-3½'	B&B	@	3.00
3½-4'	B&B	@	4.00

CHAMAECYPARIS plumosa Lutescens		Sulphur tinted	Retinospora
10-12"	B&B	@	1.00
12-15"	B&B	@	1.25
15-18"	B&B	@	1.50
18-24"	B&B	@	1.75
2-2½'	B&B	@	2.25
2½-3'	B&B	@	3.00

CHAMAECYPARIS squarossa veitchii		Moss	Retinospora
15-18"	B&B	@	1.00
18-24"	B&B	@	1.50
2-2½'	B&B	@	2.00

CLADRASTRIS lutea		Yellow-wood	
5-6'	B. R.	@	3.00

<b>CORNUS florida</b>		White Flowering Dogwood	
4-5'	B. R.	@	2.50
5-6'	B&B	@	6.00
6-8'	B&B	@	15.00
8-10'	B&B	@	25.00
10-12'	B&B	@	32.50
12-14'	B&B	@	50.00
14-16'	B&B	@	75.00
<b>CYDONIA japonica</b>		Red Flg. Quince	
2-3'	B. R.	@	1.00
3-4'	B. R.	@	1.25
<b>ELEAGNUS fruitlandi</b>			
15-18"	B&B	@	1.50
18-24"	B&B	@	2.00
<b>FORSYTHIA intermedia</b>		Border Forsythia	
3-4'	B. R.	@	.75
4-5'	B. R.	@	1.00
<b>GLEDITSIA triacanthus intermis</b>		Locust	
10-12'	11½-2" Cal. B. R.	lb	6.00
<b>GYMNOCLADUS dioica</b>		Kentucky Coffee	
5-6'	B. R.	@	3.00
6-8'	B. R.	@	3.75
<b>ILEX aquifolium</b>		English Holly	
12-18"	B&B	@	3.00
18-24"	B&B	@	4.00
<b>ILEX crenata</b>		Japanese Holly	
12-18"	B&B	@	2.00
18-24"	B&B	@	3.25
2-2½'	B&B	@	4.25
<b>ILEX crenata Convexa</b>		Bullata Holly	
10-12"	B&B	@	1.25
12-15"	B&B	@	1.65
15-18"	B&B	@	2.00
18-24"	B&B	@	3.00
2-2½'	B&B	@	4.00
<b>ILEX crenata rotundifolia</b>		Round Leaf Holly	
12-15"	B&B	@	1.75
15-18"	B&B	@	2.25
<b>ILEX glabra</b>		Inkberry Holly	
2-2½'	B&B	@	3.50
2½-3'	B&B	@	4.50
<b>ILEX opaca femina</b>		American Holly	
2-2½'	B&B	@	4.00
2½-3'	B&B	@	4.50
<b>ILEX opaca Arden</b>		Arden Holly	
2-2½'	B&B	@	4.00
2½-3'	B&B	@	4.50
<b>JASMINE nudiflorum</b>		Winter Jasmine	
2-3'	B. R.	@	1.25
<b>JUNIPERUS chinensis armstrong</b>		Dwarf Pfitzer	
12-15"	B&B	@	2.00
15-18"	B&B	@	2.50
18-24"	B&B	@	3.25
2-2½'	B&B	@	4.00

<b>JUNIPERUS</b> <i>hibernica</i>		Irish Juniper
15-18"	B&B	@ 1.00
18-24"	B&B	@ 1.25

<b>JUNIPERUS</b> <i>pfitzeriana</i>		Pfitzer Juniper
15-18"	B&B	@ 2.00
18-24"	B&B	@ 2.50

<b>JUNIPERUS</b> <i>hetzii</i>		Blue Juniper
2½-3'	B&B	@ 4.25
3-3½'	B&B	@ 6.00

<b>JUNIPERUS</b> <i>sabina</i>		Savin Juniper
15-18"	B&B	@ 2.00
18-24"	B&B	@ 2.50
2-2½'	B&B	@ 3.00

<b>LAGERSTROEMIA</b>		Pink Crepe Myrtle
12-18"	B. R.	@ .50
18-24"	B. R.	@ .75

<b>LIGUSTRUM</b> <i>lucidum</i> upright		Wax Leaf Privet
18-24"	B&B	@ 1.75
2-2½'	B&B	@ 2.00
2½-3"	B&B	@ 2.50

<b>LIGUSTRUM</b> <i>lucidum</i> spreading		Spdg. Wax Leaf
12-18"	B&B	@ 2.00
18-24"	B&B	@ 2.50

<b>LIGUSTRUM</b> <i>ovalifolium</i>		California Privet
12-18"	B. R.	@ .10
18-24"	B. R.	@ .12
2-3'	B. R.	@ .20

<b>LIRIODENDRON</b> <i>tulipifera</i>		Tulip Tree
2-2½"	Cal. B. R.	@ 4.00
2½-3"	Cal. B. R.	@ 5.00
3-3½"	Cal. B. R.	@ 6.00
3½-4"	Cal. B. R.	@ 7.50

<b>LIQUIDAMBAR</b> <i>styraciflua</i>		Sweet Gum
5-6'	B. R.	@ 3.00
6-8'	B. R.	@ 3.75
8-10'	B. R.	@ 5.00

<b>LONICERA</b> <i>fragrantissima</i>		Winter Honeysuckle
2-3'	B. R.	@ .75
3-4'	B. R.	@ 1.00
4-5'	B. R.	@ 1.50

<b>LONICERA</b> <i>tatarica</i> alba		White Tatarica Honeysuckle
3-4'	B. R.	@ 1.50
4-5'	B. R.	@ 3.00

<b>LONICERA</b> <i>tatarica</i> Rosea		Pink Tatarica Honeysuckle
3-4'	B. R.	@ 1.50

<b>LONICERA</b> <i>tatarica</i> rubra		Red Tatarica Honeysuckle
3-4'	B. R.	@ 1.00
4-5'	B. R.	@ 1.50

<b>MAGNOLIA</b> <i>glauca</i>		Sweet Bay
12-18"	B&B	@ 1.75
18-24"	B&B	@ 2.25

<b>MAGNOLIA</b> <i>liliflora</i> ( <i>nigra</i> )		Purpurea
18-24"	B&B	@ 2.00
2-3'	B&B	@ 2.50
3-4'	B&B	@ 3.50
<b>MAGNOLIA</b> <i>macrophylla</i>		Large leaf Magnolia
18-24"	B&B	@ 3.00
<b>MAGNOLIA</b> <i>stellata</i>		Star Magnolia
12-18"	B&B	@ 2.50
<b>MELIA</b> <i>azedarach</i>		Texas Umbrella Tree
1¾-2"	Caliper B. R.	@ 2.50
2-2½"	Caliper B. R.	@ 3.00
2½-3"	Caliper B. R.	@ 3.50
<b>NYSSA</b> <i>sylvatica</i>		Black Gum
3-4'	B. R.	@ 2.00
4-5'	B. R.	@ 2.50
5-6'	B. R.	@ 3.25
<b>OXYDENDRON</b> <i>aboreum</i>		Sourwood
2-3'	B. R.	@ 1.50
3-4'	B. R.	@ 2.00
4-5'	B. R.	@ 3.00
<b>PHILADELPHUS</b> <i>coronarius</i>		Sweet Mock Orange
3-4'	B. R.	@ .75
4-5'	B. R.	@ 1.00
5-6'	B. R.	@ 1.50
<b>PHILADELPHUS</b> <i>virginalis</i>		Virginal Mock Orange
2-3'	B. R.	@ .50
3-4'	B. R.	@ .75
<b>PINUS</b> <i>nigra</i>		Austrian Pine
18-24"	B&B	@ 1.25
2-2½'	B&B	@ 1.75
<b>PINUS</b> <i>resinosa</i>		Red Pine
2-2½'	B&B	@ 1.75
2½-3'	B&B	@ 2.50
<b>PLATANUS</b> <i>occidentalis</i>		American Sycamore
10-12'	1½-1¾" Cal.	@ 3.75
11-13'	1¾-2" Cal.	@ 5.00
12-14'	2-2½" Cal.	@ 7.50
13-15'	2½-3" Cal.	@ 10.00
13-15'	3-3½" Cal.	@ 12.50
<b>PRUNUS</b> <i>hansen</i> bush cherry		
2-3'	B. R.	@ .75
<b>QUERCUS</b> <i>Rubra</i>		Southern Red Oak
6-8'	B. R.	@ 3.50
<b>SALIX</b> <i>babylonica</i>		Green Wpg. Willow
6-8'	B. R.	@ 1.50
8-10'	B. R.	@ 2.25
<b>SALIX</b> <i>vitellina</i>		Golden Wpg. Willow
6-8'	B. R.	@ 1.50
8-10'	B. R.	@ 2.25
<b>SORBUS</b> <i>aucuparia</i>		European Mountain Ash
4-5'	B. R.	@ 1.50
5-6'	B. R.	@ 2.50

<b>SPIREA thunbergii</b>		Thunberg Spirea
3-4'	B. R.	@ 1.00
4-5'	B. R.	@ 1.25
<b>SPIREA van houtte</b>		Van Houtte Spirea
2-3'	B. R.	@ .50
3-4'	B. R.	@ .75
4-5'	B. R.	@ 1.00
<b>TILIA americana</b>		American Linden
5-6'	B. R.	@ 2.00
6-8'	B. R.	@ 2.50

**TAXUS THE YEWS**

<b>TAXUS bacata aurea</b>		Golden English Yew
12-15"	B&B	@ 2.25
15-18"	B&B	@ 2.75
18-24"	B&B	@ 3.50
<b>TAXUS cuspidata</b>		Spdg. Jap. Yew
12-15"	B&B	@ 2.25
15-18"	B&B	@ 3.00
<b>TAXUS cuspidata Capitata</b>		(Limited) Upright Jap. Yew
18-24"	B&B	@ 3.50
2-2½'	B&B	@ 4.25
2½-3'	B&B	@ 5.00
3-3½'	B&B	@ 7.50
3½-4'	B&B	@ 10.00
<b>TAXUS media Brownii</b>		Browni Yew
12-15"	B&B	@ 2.25
15-18"	B&B	@ 3.00
<b>TAXUS media Hicksii</b>		Hicks Yew
12-15"	B&B	@ 1.25
15-18"	B&B	@ 2.00
18-24"	B&B	@ 3.00
2-2½'	B&B	@ 4.00
2½-3'	B&B	@ 5.00
<b>TAXUS media Vermeulen</b>		Vermeuleun Yew
12-15"	B&B	@ 1.25
15-18"	B&B	@ 2.00
18-24"	B&B	@ 3.00
2-2½'	B&B	@ 6.00

**THUJA—THE ARBORVITAE**

<b>THUJA Occidentalis Elegentissima</b>		Gold Tipped
18-24"	B&B	@ 1.25
2-2½'	B&B	@ 1.50
2½-3'	B&B	@ 2.25
<b>THUJA occ. elwangerii</b>		Tom Thumb Arborvitae
12-15"	B&B	@ 1.00
15-18"	B&B	@ 1.50
<b>THUJA occ. Globossa</b>		Woodwards Globe
10-12"	B&B	@ 1.00
12-15"	B&B	@ 1.50
15-18"	B&B	@ 1.75

<b>THUJA Occ. nigra</b>		<b>Dark American Arborvitae</b>	
3-3½'	B&B	@	2.75
3½-4'	B&B	@	3.00
4-4½'	B&B	@	3.50
<b>THUJA occ. Pyramidalis</b>		<b>Pyramidal arborvitae</b>	
15-18"	B&B	@	.90
18-24"	B&B	@	1.10
2-2½'	B&B	@	1.50
2½-3'	B&B	@	2.25
3-3½'	B&B	@	2.75
3½-4'	B&B	@	3.00
4-4½'	B&B	@	3.50
<b>THUJA Occ. wareana</b>		<b>Siberian Arborvitae</b>	
15-18"	B&B	@	1.50
<b>THUJA orientalis</b>		<b>Chinese Arborvitae</b>	
2-2½'	B&B	@	1.25
2½-3'	B&B	@	1.50
3-3½'	B&B	@	2.00
3½-4'	B&B	@	2.50
<b>THUJA orientalis elegantissima</b>		<b>Gold spire Arborvitae</b>	
18-24"	B&B	@	1.25
2-2½'	B&B	@	1.50
2½-3'	B&B	@	1.75
3-3½'	B&B	@	2.25
3½-4'	B&B	@	2.75
<b>TSUGA canadensis</b>		<b>Canadian Hemlock</b>	
12-18"	B&B	@	1.25
18-24"	B&B	@	1.75
2-2½'	B&B	@	2.25
2½-3'	B&B	@	3.75
3-3½'	B&B	@	4.50
<b>ULMUS pumila</b>		<b>Siberian Elm</b>	
6-8'	B. R.	@	1.25
<b>VIBURNUM burkwoodi</b>		<b>Burkwood Viburnum</b>	
15-18"	B&B	@	2.00
18-24"	B&B	@	2.75
<b>VIBURNUM chenaulti</b>		<b>Chenault Viburnum</b>	
15-18"	B&B	@	2.00
18-24"	B&B	@	2.75
<b>VIBURNUM rhytidophyllum</b>		<b>Leatherleaf Viburnum</b>	
12-18"	B&B	@	2.00
18-24"	B&B	@	2.50
<b>VIBURNUM tomentosum</b>		<b>Doublefile Viburnum</b>	
3-4'	B. R.	@	1.00
4-5'	B. R.	@	1.50
<b>VITEX macrophylla</b>		<b>Lilac Chaste Tree</b>	
2-3'	B. R.	@	.75
3-4'	B. R.	@	1.00
<b>WEIGELIA candida</b>		<b>White Weigelia</b>	
3-4'	B. R.	@	1.00
4-5'	B. R.	@	1.50
<b>WEIGELIA florabunda</b>		<b>Crimson Weigelia</b>	
2-3'	B. R.	@	.75
3-4'	B. R.	@	1.00

<b>WEIGELIA hendersoni</b>		<b>Dark Pink Weigelia</b>	
4-5'	B. R.	@	1.00
5-6'	B. R.	@	1.50
<b>WEIGELIA rosea</b>		<b>Pink Weigelia</b>	
3-4'	B. R.	@	1.00
4-5'	B. R.	@	1.50
<b>WEIGELIA rosea variegata</b>		<b>Dwarf variegated leaf</b>	
2-2½'	B. R.	@	1.00
2½-3'	B. R.	@	1.50
3-4'	B. R.	@	2.00

### LINING OUT STOCK

We feel that the best is none too good. The stock that we have to offer is just such material as we would expect if we were buying it. Our growing season has been almost perfect and these liners have been grown with the aid of irrigation which we feel makes a hardier plant.

**EXPLANATION OF GRADES:** We are listing our liners in grades by the number of years they have been growing under the lath screens; for example, 1 yr. means 1 year in outside beds. 2 yr. would be 2 years outside, etc. The figures in front are approximately what we have to offer.

### Order in Multiples of 25

460	Azalea Amoena	1 yr.	@	20c
580	Azalea Claret (Gable)	1 yr.	@	25c
540	Azalea Ethelwyn (Gable)	1 yr.	@	25c
1320	Azalea Flame	1 yr.	@	25c
500	Azalea Gaiety G. D.	1 yr.	@	25c
400	Azelea Greeting G. D.	1 yr.	@	25c
1760	Azelea Herbert Gable	1 yr.	@	25c
19400	Azalea Hinodegiri	1 yr.	@	25c
800	Azalea Hino-Crimson	1 yr.	@	25c
840	Azalea Hinomayo	1 yr.	@	25c
680	Azalea Salmon Beauty	1 yr.	@	25c
180	Azalea Yodogawa	1 yr.	@	25c
1980	Abelia Grandiflora	1 yr.	@	17½c
520	Abelia Sherwoodi	1 yr.	@	17½c
960	Barberry Chenaulti	1 yr.	@	25c
1780	Barberry Juliana	1 yr.	@	22½c
850	Buxus Arborescens	2 yr.	@	20c
775	Buxus Sempervirens	1 yr.	@	15c
190	Chamaecyparis Cyno Viridis	2 yr.	@	25c
720	Chamaecyparis Filifera	2 yr.	@	25c
500	Chamaecyparis Obtusa	2 yr.	@	20c
482	Chamaecyparis Obtusa Crippsi	2 yr.	@	30c
300	Chamaecyparis Obtusa Nana	2 yr.	@	30c
1229	Chamaecyparis Pisifera	2 yr.	@	20c
550	Chamaecyparis Pisifera Aurea	2 yr.	@	20c
2310	Chamaecyparis Plumosa	2 yr.	@	20c
3241	Chamaecyparis Plumosa Aurea	2 yr.	@	20c
440	Cotoneaster Salicifolia	1 yr.	@	20c
375	Eleagnus Fruitlandi	1 yr.	@	15c
720	Euonymous Elatus	1 yr.	@	15c
585	Ilex Aquifolium	1 yr.	@	50c
320	Ilex Aquifolium Pyramidalis	1 yr.	@	50c
300	Ilex Cornuta Male	1 yr.	@	50c
1740	Ilex Cornuta Femina	1 yr.	@	50c
105	Ilex Cornuta Femina	2 yr.	@	65c
1220	Ilex Cornuta Burfordi	1 yr.	@	50c
57	Ilex Cornuta Burfordi	2 yr.	@	65c

1694	Ilex Crenata	1 yr. @ 15c
5300	Ilex Crenata	2 yr. @ 20c
2926	Ilex Crenata Convexa	1 yr. @ 15c
1992	Ilex Crenata Convexa	2 yr. @ 20c
975	Ilex Crenata Helleri	1 yr. @ 20c
220	Ilex Crenata Helleri	2 yr. @ 25c
8780	Ilex Crenata Rotundifolia	1 yr. @ 15c
770	Ilex Glabra Femina	1 yr. @ 15c
1920	Ilex Opaca Femina	1 yr. @ 50c
926	Ilex Opaca Arden	1 yr. @ 50c
1285	Juniper Armstrong	1 yr. @ 25c
2036	Juniper Armstrong	2 yr. @ 35c
780	Juniper Hetzii	1 yr. @ 25c
1219	Juniper Hetzii	2 yr. @ 30c
662	Juniper Hetzii	3 yr. @ 35c
80	Juniper Kusters	2 yr. @ 30c
252	Juniper Kusters	3 yr. @ 35c
2059	Juniper Pfitzer	2 yr. @ 35c
1243	Juniper Pfitzer	3 yr. @ 40c
50	Juniper Savin	2 yr. @ 30c
75	Juniper Savin	3 yr. @ 35c
1280	Ligustrum Lucidum Spreading	1 yr. @ 30c
705	Ligustrum Lucidum Spreading	2 yr. @ 35c
3670	Ligustrum Lucidum Upright	1 yr. @ 30c
2025	Ligustrum Lucidum Upright	2 yr. @ 35c
2330	Osmanthus Aquifolium	1 yr. @ 35c
1000	Picea Pungens Glauca	5 yr. tsps. @ 40c
420	Pyracantha Lalandi	1 yr. @ 30c
1050	Prunus Lauracerasus Schipkaensis	1 yr. @ 40c
330	Taxus Bacata Aurea	2 yr. @ 25c
1340	Taxus Bacata Repandens	2 yr. @ 40c
4860	Taxus Brownii	1 yr. @ 15c
7930	Taxus Brownii	2 yr. @ 20c
7600	Taxus Cuspidata	1 yr. @ 15c
7498	Taxus Cuspidata	2 yr. @ 20c
1720	Taxus Cuspidata Nana	1 yr. @ 20c
760	Taxus Cuspidata Nane	2 yr. @ 25c
1940	Hatfield	1 yr. @ 20c
1940	Taxus Hatfield	1 yr. @ 20c
2117	Taxus Hatfield	2 yr. @ 25c
780	Taxus Hatfield	3 yr. @ 30c
1760	Taxus Hicksii	1 yr. @ 15c
6698	Taxus Hicksii	2 yr. @ 20c
452	Taxus Hicksii	3 yr. @ 30c
4340	Taxus Vermeulen	1 yr. @ 15c
7492	Taxus Vermeulen	2 yr. @ 20c
75	Taxus Vermeulen	3 yr. @ 30c
188	Thuya Occidentalis Elegentissima	2 yr. @ 25c
2530	Thuya Occidentalis Glabossa	1 yr. @ 15c
3459	Thuya Occidentalis Glabossa	2 yr. @ 20c
650	Thuya Occidentalis Nigra	2 yr. @ 25c
3802	Thuya Occidentalis Pyramidalis	2 yr. @ 20c
4405	Tsuga Canadensis	1 yr. @ 22½c
3978	Tsuga Canadensis	2 yr. @ 30c
1000	Viburnum Burkwoodi	1 yr. @ 13c
260	Virburnum Burkwoodi	2 yr. @ 25c
940	Viburnum Chenaulti	1 yr. @ 15c
110	Viburnum Chenaulti	2 yr. @ 25c
840	Viburnum Rhytidophyllum	1 yr. @ 25c
65	Viburnum Tinus	1 yr. @ 20c

## TERMS AND CONDITIONS OF SALE

This list cancels all previous quotations. All agreements and contracts are made subject to crop losses through unavoidable causes.

**THE PRICES** in this list are based upon present market conditions and are subject to change without notice. These are wholesale prices and apply only to wholesale quantities; in no case will we fill retail orders even from nurserymen. All orders should be made up of 10's or multiples of 10.

**TERMS.** 30 days net, 2% discount 10 days, from date of shipment. Interest at 6% per annum to be paid after maturity. These terms are offered to those of established credit. Cash, security, or satisfactory references are required from unknown parties. All shipments are F. O. B. Lincoln, Delaware, unless otherwise agreed.

**SHIPPING.** Customers are requested to give definite instructions for shipping. In the absence of special instructions we will use our own judgement, but with the distinct understanding that it is without responsibility on our part. All shipments travel at the risk and cost of the purchaser.

**BOXES AND BALES** will be charged at actual cost.

**CLAIMS** for any cause must be made promptly on receipt of goods. Any stock that is not exactly as represented must be reported promptly and on authority should be returned to us immediately. We will cheerfully and without question credit back the unsatisfactory plants, or send others; but we will not entertain claims made after goods have been once accepted, or when report is not made within ten days after arrival of the stock.

**LIMITED LIABILITY AND NON-WARRANTY.** We express or imply no warranty as to productiveness or life of the stock we sell. It is mutually agreed that our liability for untruthfulness to name is confined to free replacement or refund of purchase price.

**INSPECTION.** Certificate of inspection will be furnished with every shipment.

**SPECIAL NOTICE.** Correspondents are requested to use their printed business letterheads. We do not quote price to retail buyers. We use every effort to limit the distribution of trade prices to those whom we know to be entitled to receive them.

**LOCATION.** We are located on U. S. Route 113, 4½ miles south of Milford, Delaware. We would be pleased to have you call and look over our nursery which covers about 150 acres.

**TELEPHONES.** Milford 4445 or 4698.

